



# EVEREST KANTO CYLINDER LTD.

501, RAHEJA CENTRE, FREE PRESS JOURNAL MARG, 214, NARIMAN POINT, MUMBAI - 400 021.

**Clean Energy Solution Company**



## STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER / NINE MONTHS ENDED 31ST DECEMBER, 2007

Rs. in Lacs

| Particulars  | Quarter ended     |                    |                    |            | Nine months ended |                    |                    |            | Year ended |
|--|-------------------|--------------------|--------------------|------------|-------------------|--------------------|--------------------|------------|------------|
|  | 31.12.2007        | 31st December 2006 |                    |            | 31.12.2007        | 31st December 2006 |                    |            |            |
|  | Indian Operations | Indian Operations  | Dubai Operations * | Total      | Indian Operations | Indian Operations  | Dubai Operations * | Total      | 31.03.2007 |
|  | (Unaudited)       |                    |                    |            | (Unaudited)       |                    |                    |            | (Audited)  |
| 1 Net sales/Income from operations                 | 8,157             | 5,934              | 1,149              | 7,083      | 22,555            | 16,803             | 8,246              | 25,049     | 33,057     |
| 2 Other Income                                     | 289               | 93                 | 1,134              | 1,227      | 683               | 180                | 1,172              | 1,352      | 1,368      |
| 3 Total Income                                     | 8,446             | 6,027              | 2,283              | 8,310      | 23,238            | 16,983             | 9,418              | 26,401     | 34,425     |
| 4 Expenditure                                      |                   |                    |                    |            |                   |                    |                    |            |            |
| a) (Increase) /Decrease in stock in trade          | (2,269)           | (1,569)            | (312)              | (1,881)    | (1,784)           | (3,362)            | (312)              | (3,674)    | (2,724)    |
| b) Raw Materials,Components,etc.Consumed           | 5,872             | 5,030              | 293                | 5,323      | 13,136            | 12,523             | 4,370              | 16,893     | 20,683     |
| c) Purchase of traded goods                        | 48                | 573                | -                  | 573        | 169               | 635                | -                  | 635        | 964        |
| d) Staff Cost                                      | 394               | 245                | 46                 | 291        | 1,033             | 661                | 259                | 920        | 1,156      |
| e) Depreciation                                    | 670               | 380                | 27                 | 407        | 1,413             | 1,067              | 203                | 1,270      | 1,647      |
| f) Other Expenditure                               | 1,149             | 977                | 217                | 1,194      | 3,341             | 2,881              | 971                | 3,852      | 5,175      |
| g) Total   | 5,864             | 5,636              | 271                | 5,907      | 17,308            | 14,405             | 5,491              | 19,896     | 26,901     |
| 5 Finance Charges                                  | 202               | 46                 | 7                  | 53         | 501               | 250                | 62                 | 312        | 458        |
| 6 Profit From Ordinary Activities before tax       | 2,380             | 345                | 2,005              | 2,350      | 5,429             | 2,328              | 3,865              | 6,193      | 7,066      |
| 7 Tax Expenses                                     | 801               | 98                 | 565                | 663        | 1,854             | 751                | 1,247              | 1,998      | 2,359      |
| 8 Net Profit From Ordinary Activities after tax    | 1,579             | 247                | 1,440              | 1,687      | 3,575             | 1,577              | 2,618              | 4,195      | 4,707      |
| 9 Paid up Share Capital (Face value of Rs.2/-) (@) | 2,023             |                    |                    | 1,952      | 2,023             |                    |                    | 1,952      | 1,952      |
| 10 Reserves (Excluding Revaluation Reserves)       |                   |                    |                    |            |                   |                    |                    |            | 25,560     |
| 11 Earning Per Share EPS (Rs.)Not Annualised (@)   |                   |                    |                    |            |                   |                    |                    |            |            |
| - Basic  | 1.59              |                    |                    | 1.79       | 3.64              |                    |                    | 4.65       | 5.12       |
| - Diluted  | 1.53              |                    |                    | 1.79       | 3.59              |                    |                    | 4.65       | 5.12       |
| 12 Public Shareholding                             |                   |                    |                    |            |                   |                    |                    |            |            |
| - Number of shares (@)                             | 40,822,682        |                    |                    | 37,274,655 | 40,822,682        |                    |                    | 37,274,655 | 37,274,655 |
| - % of Share holding                               | 40.36             |                    |                    | 38.19      | 40.36             |                    |                    | 38.19      | 38.19      |

\* Divested w.e.f. 1st November 2006.

(@) Refer Note 4.



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**Clean Energy Solution Company**



## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED 31ST DECEMBER, 2007

| Sr. No | Particulars  | Rs. in Lacs   |              |                   |              |              |
|--------|--|---------------|--------------|-------------------|--------------|--------------|
|        |  | Quarter ended |              | Nine months ended |              | Year ended   |
|        |  | 31.12.2007    | 31.12.2006   | 31.12.2007        | 31.12.2006   | 31.03.2007   |
|        |  | (Unaudited)   |              | (Unaudited)       |              | (Audited)    |
| 1      | Net sales/Income from operations                     | 12554         | 11178        | 36459             | 29144        | 42505        |
| 2      | Other income   | 276           | 118          | 683               | 243          | 397          |
| 3      | <b>Total Income</b>                                  | <b>12830</b>  | <b>11296</b> | <b>37142</b>      | <b>29387</b> | <b>42902</b> |
| 4      | Expenditure  |               |              |                   |              |              |
|        | a) (Increase) /Decrease in stock in trade            | (3080)        | (2596)       | (2611)            | (4389)       | (3364)       |
|        | b) Raw Materials, Components, etc. Consumed          | 8765          | 8170         | 20808             | 19740        | 22817        |
|        | c) Purchase of traded goods                          | 0             | 573          | 163               | 635          | 3997         |
|        | d) Staff Cost  | 579           | 371          | 1546              | 1001         | 1442         |
|        | e) Depreciation                                      | 834           | 483          | 1756              | 1346         | 1778         |
|        | f) Other Expenditure                                 | 1697          | 1478         | 4908              | 4135         | 6166         |
|        | g) Total   | 8795          | 8479         | 26570             | 22468        | 32836        |
| 5      | Finance charges                                      | 292           | 117          | 712               | 376          | 532          |
| 6      | <b>Profit from Ordinary Activities before tax</b>    | <b>3743</b>   | <b>2700</b>  | <b>9860</b>       | <b>6543</b>  | <b>9534</b>  |
| 7      | Tax Expense (Net)                                    | 801           | 662          | 1854              | 1998         | 2359         |
| 8      | <b>Net Profit From Ordinary Activities after tax</b> | <b>2942</b>   | <b>2038</b>  | <b>8006</b>       | <b>4545</b>  | <b>7175</b>  |
| 9      | Paid up Share Capital (Face value of Rs.2/-) (@)     | 2023          | 1952         | 2023              | 1952         | 1952         |
| 10     | Reserves (Excluding Revaluation Reserves)            |               |              |                   |              | 28245        |
| 11     | Earnings Per Share (EPS) (Rs.) Not Annualised(@)     |               |              |                   |              |              |
|        | - Basic  | 2.96          | 2.16         | 8.16              | 5.04         | 7.80         |
|        | - Diluted  | 2.84          | 2.16         | 8.04              | 5.04         | 7.80         |
| 12     | Aggregate of Public Shareholding                     |               |              |                   |              |              |
|        | - Number of shares (@)                               | 40,822,682    | 37,274,655   | 40,822,682        | 37,274,655   | 37,274,655   |
|        | - % of Share holding                                 | 40.36         | 38.19        | 40.36             | 38.19        | 38.19        |

(@) Refer Note 4.

### Notes:

- As per the revised clause 41 of the listing agreement, the Company has opted to publish the consolidated results only. However, the standalone results of the Company would be available on the websites of the NSE and BSE as well as the Company.
- During the quarter ended 31st December, 2007, the Company has raised a sum of US\$35 Million by way of issue of Foreign Currency Convertible Bonds (FCCB) which are due in 2012. These FCCBs are optionally convertible into equity shares subject to certain conditions, the impact of which are not determinable at present. Considering that the premium is payable if and when the redemption option is exercised, the same will be accounted at the time of redemption of the FCCBs by way of debit to the Securities Premium Account. For the purpose of earnings per share the conversion option is considered to be dilutive.
- The Company made a preferential allotment of 3,548,027 equity shares aggregating to Rs. 88.70 crores pursuant to the approval of the shareholders at the EGM held on 7th November, 2007. Out of the proceeds of this issue, the company has spent Rs. 15.56 crores towards expansion plans and Rs. 15.00 crores towards

## SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

| PARTICULARS                              | Rs. in Lacs               |                           |                           |
|--|---------------------------|---------------------------|---------------------------|
|  | Quarter ended             | Nine months ended         | Year ended                |
|  | 31.12.2007<br>(Unaudited) | 31.12.2007<br>(Unaudited) | 31.03.2007<br>(Unaudited) |
| <b>1. Segment Revenue</b>                |                           |                           |                           |
| a) India                                 | 8157                      | 22555                     | 24220                     |
| b) U.A.E (Dubai)                         | 7060                      | 17539                     | 21274                     |
| c) China                                 | -                         | -                         | -                         |
| Total                                    | 15217                     | 40094                     | 45494                     |
| Less: Inter Segment Revenue              | 2663                      | 3635                      | 2989                      |
| <b>Gross Sales/Income from Operation</b> | <b>12554</b>              | <b>36459</b>              | <b>42505</b>              |
| <b>2. Segment Result</b>                 |                           |                           |                           |
| a) India                                 | 2376                      | 5559                      | 3793                      |
| b) U.A.E (Dubai)                         | 1450                      | 4626                      | 6114                      |
| c) China                                 | 0                         | 0                         | 0                         |
| Total                                    | 3826                      | 10185                     | 9907                      |
| Add : Unallocable Income                 | 209                       | 387                       | 159                       |
| Less : Interest (Net)                    | 292                       | 712                       | 532                       |
| <b>Total Profit before Tax</b>           | <b>3743</b>               | <b>9860</b>               | <b>9534</b>               |
| <b>3. Capital Employed</b>               |                           |                           |                           |
| a) India                                 | 37868                     | 37868                     | 25524                     |
| b) U.A.E (Dubai)                         | 13981                     | 13981                     | 12101                     |
| c) China                                 | 7548                      | 7548                      | 2237                      |
| Total                                    | 59397                     | 59397                     | 39862                     |

- Other income during the nine months ended December 2007 includes Profit on Sale of Current Investments Rs.149.84 lacs and interest income Rs184.26 lacs
- Tax Expense includes Current Tax, Deferred Tax and Fringe Benefit Tax.
- The consolidated financial statements include the financial statements of the Company and its two wholly owned subsidiaries, EKC Industries (Tianjin) Ltd. (which has not been reviewed) and EKC International FZE.
- The Company and its subsidiaries operate within a single business segment. Segment information is being presented only since September 2007, on the basis of geographical location of the entities.
- The above results were reviewed by the Audit Committee and taken on record by the Board of Directors of the Company at their meeting held on January 21, 2008. The statutory auditors have carried out Limited Review of the consolidated results.

working capital.

- 4 During the quarter ended 30th September, 2007, the Company completed the process of split of Rs.2/- per share. Consequently, the aggregate number of shares held by public represents the number of shares post split of the equity share capital.
- 5 During the quarter, the Company has further invested an amount of Rs. 2201.70 Lacs towards equity share capital in the wholly owned subsidiary in China.
- 6 In view of the fall in US Dollar rate in the current period vis a vis corresponding period of the previous year, the Dubai operations translated in Indian Rupees for consolidation purpose have been lower by about 11%

12 Previous period / year figures have been regrouped / recast wherever necessary.

13 Information on investor complaints for the quarter : Opening Balance- Nil, New-2, Disposal-2,  
Closing Balance - Nil.

Place : Mumbai  
Date : 21st January, 2008

By Order of the Board  
For Everest Kanto Cylinder Limited  
sd/-  
P.K. Khurana  
Chairman & Managing Director